

Speakers Profiles



Mr. Devangshu DUTTA

**Chief Executive
Third Eyesight**

Currently based in New Delhi, India, Devangshu Dutta is chief executive of Third Eyesight (www.thirdeyesight.in), a specialist consulting firm focused on the consumer products and retail sector, and managing partner of PVC Partners, an investment firm (www.pvcpartners.in).

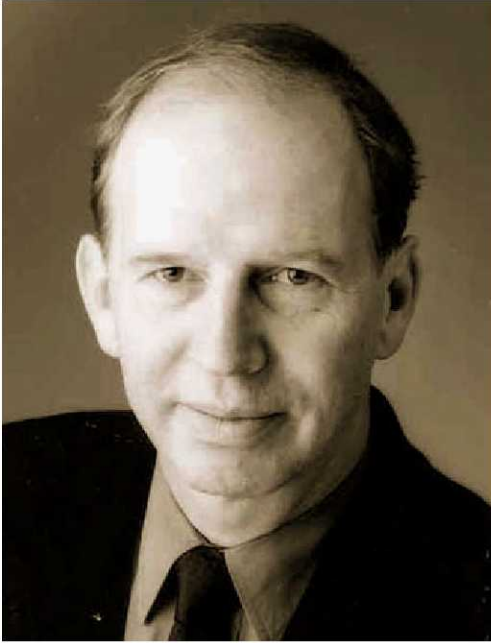
Third Eyesight's clients include market-leaders and brand-leaders with annual sales of over US\$ 80 billion. Third Eyesight provides support in the areas of corporate and market strategy, market entry and new business start-up, sourcing and supply chain

management, strategic alliances, mergers & acquisitions and through operations projects.

Since 1990, Devangshu has held senior and top management positions in retail and management consulting organisations in India and internationally, and also co-founded a supply chain solutions company.

Devangshu writes regularly, and is frequently invited to speak at premier industry events internationally. He is also an active member of The IndUS Entrepreneurs (TIE), a global network whose objective is to promote entrepreneurship.

Devangshu contributes to professional education through guest lectures at management education institutes. He also serves on the industry advisory boards of the University of Delaware's Department of Fashion and Apparel Studies (Newark, USA) and the AEPC Institute of Apparel Management (India), on the external board on behalf of Nottingham Trent University with the Pearl Academy of Fashion (India), and other institutions.



Mr. Ken WATSON
Managing Director
Industry Forum Consultants & Services Ltd.

Industry Forum Consultants & Services Ltd. (IFS) is the commercial arm of the Industry Forum, providing services in the textile, clothing, fashion and retail sectors. The Industry Forum improves the competitiveness and performance of the supply chain, from product idea creation, product development, sourcing and manufacturing to delivery to the final consumer through both in-house projects and external management development programmes. IFS is now one of the major organisations researching best practice in the sector, in particular the Fast Fashion model.

IFS has worked for international, blue chip fashion and apparel companies, including retailers Arcadia, Asda, House of Fraser, Just Group, Littlewoods, M&S and New Look; the brands Canterbury, Levi Strauss and Pacific; manufacturers Arat Tekstil, Quantum Clothing and The Fielding Group; and such governments as the EU, Hong Kong, Italy, Mauritius and the UK.

Watson has held senior management positions in companies involved in raw material supply (as sales executive at CPC International, the starch, glucose and polymer supplier), manufacturing (as Group Director of Operations, Diane Freis - Hong Kong and China), sourcing and buying office management (as General Manager, Michel of Hong Kong, and in the buying office for Warehouse and M&S), brand development and wholesaling (at Sara Sturgeon, Hanes, Diane Freis) and retailing (as General Manager of Mothercare International).

Watson is a frequent leader of international workshops and has run programmes in Australia, Canada, Colombia, India, Mexico, the Netherlands, Sweden, Turkey, the UK and the USA. He is also a regular speaker on Fast Fashion at international conferences.

Watson has an MBA from the London Business School, and is an Adjunct Professor at California State University Polytechnic, Pomona, California, where he is also on the advisory board of the Apparel and Merchandising Department.